

A row of various clothing items, including jackets and shirts in red, blue, white, and grey, hanging on a wooden rack. The items are neatly arranged and appear to be in a closet or wardrobe setting.

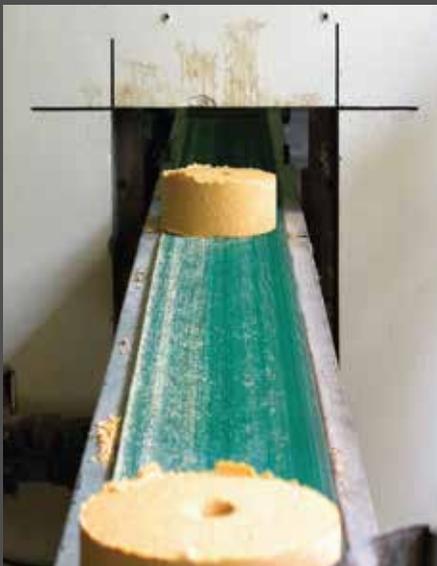
# Manufacturing & Industrial

**CFC**

Bringing value to evolving  
and dynamic communities

CF Commercial is an independent property consultancy specialising in the retail, leisure, creative office and [industrial sectors](#).

Founded over 10 years ago by veteran agent Craig Fisher, CF Commercial set out to lead the backlash against the drab ground-floor offerings in many mixed-use developments. By instead carefully selecting the right retail and leisure operators, many independent or up-and-coming outlets, CF Commercial has been able to add value, drive footfall and create character to developments without compromising on landlord or investor returns.



## Tenant Requirements

We support businesses looking for space or requiring representation to help renegotiate leases on [existing](#) buildings. We can help to provide a relocation strategy if you need to move location and help to negotiate new leases and provide a [seamless service](#) so you can focus on running your business knowing you have an [experienced and professional](#) organization looking after your requirements.



**Industrial workspace is light years behind the brand savvy approach used for office and retail accommodation. Tenants now demand much higher quality space and a real brand story for the development.**



**London has a rich tradition of makers and industrialists and this is growing rapidly in the new economy as a dynamic new group of entrepreneurs and industrialists manufacture the goods and services that Londoners need.**



### **Developers and Landowners**

We have a client base of hundreds of London based businesses both big and small looking for **high quality** industrial space in urban locations across London. This ranges from a 1,000 sq ft up to 100,000 sq ft. We are involved in **helping** lots of developers to design and plan schemes and currently working on several schemes with the professional team to devise the commercial component of the scheme using **our experience** of working with and negotiating with local authorities to **secure** high quality planning permissions.



We want to work closely with developers and landowners to **create a new Industrial Revolution** and create the kind of space that these businesses want. This can range from providing architectural and design advice on developing the right kind of innovative space that sets demand.

**Creating a brand and marketing strategy for your Industrial location.**



## Growth Sectors

There are several growth areas within the Industrial sector that require **high quality** industrial space this includes:

- Brewing
- Food and Drink
- Furniture Manufacturing
- Construction / Trade Counters
- Storage
- Design
- Fashion
- Printing and Graphic Design
- Last Mile Logistics and Distribution
- Catering and Restaurant Kitchens
- Technology
- Hospitality

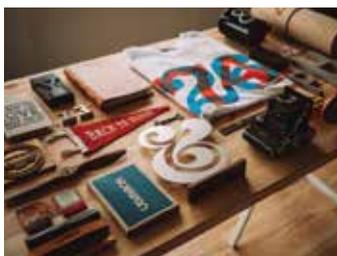


## Light Industrial Sector Analysis

London currently has **7,000 Hectares** of Strategic industrial Land and there is a marked trend of this continuing to decrease and is currently falling at a rate of 106 Hectares per annum. In terms of actual floor space this has decreased from 25.8 million square foot to just under 20.8M square foot between 2010 and 2017. Industrial land accounts for less than 5% of London's total land area. Industrial rents are **strongly rising** in London especially in Zones 2 to 5 and rent increases are **outperforming** industrial rent increases in the South East.

We are seeing **strong growth** in industrial requirements from the new economy sectors especially in craft and making sectors such as **brewing, food and drink** and making especially in furniture, **fashion and design**.

There is also strong growth in more traditional industrial and distribution uses such as last mile logistics and distribution, trade counters and storage.





## Local Authorities

Many areas and Boroughs have lost all of their purpose built manufacturing and light industrial space over the last 20 years. This has had a major impact on the types of employment and [jobs](#) available within local communities and the business community and eco-system within areas. Light industrial space provides a broad [range of employment](#) for people and provides vital support to London's supply chain. We support authorities and developers that want to [create](#) balanced and mixed [communities](#) that contain a component of manufacturing space.

CF provides a [consultancy service](#) to Council Regeneration and Planning Teams to help devise industrial and light manufacturing strategies advising on the types of business looking for space in your area, and [helping to design](#) the right kind of industrial offer for your area and meeting business needs. We also provide [research and data](#) for planning permissions and appeals.



To discuss further please get in touch:



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**Helping to curate and position Industrial locations and targeting the right kind of complimentary tenants and users.**

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